

# TBIF NEWS

A KIST / CITT initiative *Technology and Business Incubation new Facility* Newsletter No 16

## TBIF was visited by many high level dignitaries.

Visit by Guy Pfeffermann & Nora Brown from Management Education & Research Consortium, Washington DC to TBIF on 29th January '08 (see below)



Mr. Frans Wittermans, Consultant from FACET BV, The Netherlands visited TBIF from 27th January '08 to 9th February '08



Visit by Mr. Ignace Rusenga Mihigo Bacya, Senior Operations Officer, Rwanda Entrepreneurship Development Program from International Finance Corporation, Rwanda visited TBIF on 29th January '2008 (See below)



IFC Delegation from IFC/World Bank visited TBIF, SFB & our client CRET sarl on 1st February '08. This visit was planned for starting EDC at School of Finance and Banking, Kigali, Rwanda.

## TBIF/KIST & PSF, RWANDA ORGANISED A CONFERENCE TITLED "ROLE OF THE PRIVATE SECTOR FEDERATION AND KIST/TBIF IN CHAMPIONING ENTREPRENEURSHIP DEVELOPMENT IN RWANDA"

TBIF in conjunction with PSF organised a conference on 30th January '08. The conference was aimed at:

- Stressing the important role that entrepreneurs have for the economic and social development of Rwanda;
- Creating a better understanding of the role and operation of the PSF, the TBIF, the TBIF Business Club and the KIST student's Entrepreneurship Club (KIEC);
- Learning from successful entrepreneurs;
- Providing recommendations on improving the business climate;
- Providing recommendations to PSF and TBIF to enhance their impact.



## **This is the recommendation made during the workshop**

- To organize some business competition for different groups like women only
- Rwandan Media should publish success stories of entrepreneurs; it should shine a light on the whole perspective of entrepreneurship.
- Institutions of higher learning should put more practice and relevant knowledge to their curriculum, by incorporating local success stories of entrepreneurs as part of their curriculum.
- Zero tolerance on time management have to be established
- Entrepreneurship should be in the National policy of Government
- Students should have study tours so that they can actually see what is being done in Entrepreneurship.
- Business studies have to be compulsory
- Sensitization in higher institutes of learning in a way that will help people to be interested in Business
- Entrepreneurship Clubs in University should form their Forum.

The Conference was well appreciated by local partners, development partners and various stakeholders.

## **Note of the editor**

Dear Reader,  
In all regions face challenges in promoting innovation and small business development. There is a pressing need to gather, and share lessons from experience in how policy makers, the private sector, the international donor community and other key stakeholders can work together effectively to enhance the conditions for business incubation, innovation and entrepreneurship.

TBIF Team.  
Reactions to: [tbif@kist.ac.rw](mailto:tbif@kist.ac.rw)

## **TBIF Achievements:**

1. TBIF trained a group of 18 young entrepreneurs on Business Plan Writing Skills course and closing ceremony is planned in March '08.
2. The French Group for the Business Plan writing skills is planned to start in March '08
3. TBIF graduated 4 incubates from TBIF
4. TBIF is currently have 15 incubates in the incubator.
5. TBIF was visited by 4 perspective tenants who presented their Business plan to TBIF Committee.

## **TBIF Manager trained staff/clients of Mekelle ICT Business Incubator at Mekelle, Ethiopia:**

TBIF Manager trained staff and Clients of Mekelle ICT Business Incubator, Ethiopia to start 1st Business Incubator in Ethiopia as a part of African Incubator Network (AIN) Member from 27th to 31st December '2007 at Mekelle, Ethiopia ( see picture



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## WORK COMPLETED AND OTHERS IN PROGRESS:

- Design, supply and installation of the electric material of the new Brewery industry, Brasselie de Collines at NZOVE KIGALI (BMC)
- Design and Construction of a low voltage Line at NYAMATA RAFIKI Foundation Camp.
- Rehabilitation of the electric installations of International Kigali air port.
- Consultancy with BCT/CTB. Design, supply and installation of the electric equipment at the Rwanda leather industry
- Solar (photovoltaic) water heating :Installation, maintenance and servicing of solar system of different configurations, both direct and indirect conversion of solar power
- L.V and M.V distribution
- Design, construction and supply with our partners LEGRAND (France)

**MAJOR CLIENTS:** Private / Public bodies.

## AIMS AND OBJECTIVE

S.T.O.P. Ltd. aims being among the best service providers as far as standardized electro technical services are concerned in Rwanda and in the region.

**We insure** Inspection of electro technical installations and delivery of certificate of compliance, Study and execution of electro technical works, Trainings for technicians in electro technical works, Standard electro technical equipment and material purchase etc.

## Success Story of S.T.O.P sarl—A TBIF Tenant about to be graduated from TBIF

S.T.O.P. Ltd. is a company started on 15th November'2006 at TBIF Incubator with 2 people and now with more than 8 staff is a very successful company dealing in electrical / mechanical consulting and contracting company based in Rwanda. STOP sarl are specialized in design, implementation and maintenance of high/medium voltage electrical power distribution system as well as all forms of mechanical/electrical equipment and security. STOP sarl Technology Company and endeavor to provide the most recent state of technology the power system construction, control and distribution as well as cooling system etc... in order to give our clients satisfactory results, S.T.O.P is expending forces and making all efforts to develop a wide knowledge base keeping new and existing staff up to date with the recent technology. Our policy of "An informed work force for satisfying results" is important ingredient in our progress and success.

**VISION STATEMENT:** After the tragic events of 1994 that unbelievably destroyed the country (human lives and infrastructure demolished), Rwanda has experienced a rapid reconstruction which is characterized by the construction of new infrastructures (roads, factories, administrative buildings office blocks etc) and the rehabilitation of existing infrastructure. These works need electro technical material and equipment mostly imported. In addition, specific technical competences are required to safely perform and insure the infrastructure installation and maintenance. Although up to now, Rwanda has no specific standards for electro technical equipment and material the worst is that there is not any institution that verifies previous electrical installation conformity and guarantees safer connection to national electricity network. STOP sarl is an answer to the above problems. These deficiencies led to highly risked electro technical installation operated with not standardized material and equipment and most of the time by unqualified technicians.

Therefore, short circuits and other electrical accidents occurred and led to disagreement between ELECTROGAZ, insurance companies, buildings and electro technical installations owners, or even the Government of Rwanda. Considering the mentioned situation, it becomes a must to urgently implement an active company providing services allowing safer use of electricity. These needs experienced by different business operators and institutions justified the establishment of S.T.O.P. Ltd. Aiming to be the leading services providers in all electrical services within the East Africa region, also creating within us a strong, everlasting, solution providing foundation of managers and engineers to serve and sensitizing our clients at the very best of our abilities.

TECHNICAL SERVICE BY PROFESSIONALS



*Staff working at STOP Sarl*

*Company Director*

**Mr. MANIRAKIZA Balthazar,**

*Project Coordinator:*

**Mr. KATABATWA Gilbert,**

*Technical Director:*

**Mr. SENYANZOBE Augustine,**

*Electrical Mechanical Design:*

**Simon Pierre HABYARIMANA**

*Mechanical Supervisor RUGA*

Contact Details:

KIST TBIF, KIGALI

TEL : 55102028

Email:

[stoppe2006@hotmail.com](mailto:stoppe2006@hotmail.com)